



AFRICA TO SILICON VALLEY

5 YEARS OF I M P A C T

Empowering the Next Generation of African Tech Leaders

January 19, 2026



Table of Contents

Executive Summary	01
Letter from the CEO	02
Board Members	03
A Special Thank You to Our Valuable Supporters	04
A2SV Impact: By the Numbers	07
A2SV Education	08
A2SV Education Impact	10
A2SV Incubation	20
A2SV Incubation Impact	21
A2SV Events	24
A2SV Events Impact	25
Conclusion	29
Appendix	I
Adot	II
AfroChat	IV
Akil	VI
Dime	VIII
Eskalate	X
RateEat	XII
SkillBridge	XIV
Education Sessions	XVI

Executive Summary



Letter from the CEO

January 19, 2026

Dear Friends, Partners, and Supporters,

My name is Emre Varol, Founder and CEO of A2SV. After **eight years** building software and machine learning systems at **Palantir**, **Google**, and **Liftoff**, I reached a point where I wanted to apply my experience to a problem that had stayed with me for years: the gap between talent and opportunity in Africa's technology ecosystem.

Earlier in my academic life, I dedicated my master's thesis to the children of Africa, and that sense of responsibility never faded. In 2019, I decided to act on it. I asked the only African colleague I knew at the time, Yordanos, where I should begin. Her answer was simple: **Ethiopia**.

At **Addis Ababa University**, I volunteered to teach an informal course to any student willing to train at the highest global standard. Twenty-two students were selected. What followed shaped the future of A2SV. They learned algorithms, problem solving, communication, and engineering discipline at an intense pace. Their progress made one thing clear: the talent was already there. What was missing was structure, mentorship, and real opportunity.

To give our students a fair shot on the global stage, I reached out to **Jeff Dean**, **Chief Scientist at Google**. He connected me with the head of internships at Google, which opened the door for our students to interview. When Google saw their performance, they chose to support the work. That early support helped A2SV formalize, scale, and grow beyond a single classroom.

Since then, A2SV has trained more than **1,200 software engineers** from 22 African countries. Our alumni have secured over **120 job offers** from companies such as **Google**, **Amazon**, **Bloomberg**, **LinkedIn**, and **Databricks**. Many graduates now return as educators and mentors, strengthening an alumni-powered model that keeps raising the standard for every new cohort.

Today, A2SV is entering a **new phase**. We are **expanding our training programs**, **strengthening our incubator**, and **building practical technologies** aimed at real needs across **education**, **healthcare**, and **access to opportunity**. Our goal is not to promise overnight transformation, but to do the rigorous work required to build a durable pipeline of technical talent and locally rooted ventures.

Until now, A2SV has been built through an extraordinary level of personal commitment, including significant financial support from me alongside early partners and supporters. To continue and scale responsibly, we now need **partners who want to share that responsibility**. If you believe in supporting talent where it lives, backing early-stage ventures at critical moments, or investing in the long-term foundations of Africa's tech ecosystem, I invite you to engage with us. Whether through **philanthropic support**, **strategic partnership**, or **long-term collaboration**, your involvement at this stage will directly shape what we can build next.



Emre Varol

Founder & CEO

A2SV | Africa to Silicon Valley


emre@a2sv.org | +1 (470) 846-9962



Board Members

Over the past five years, the A2SV Board of Directors has guided the organization's growth from a small pilot initiative into a **continent-wide effort to develop world-class technology talent**. Through this journey, the board has provided strategic direction, governance, and long-term perspective to ensure that A2SV's mission remains both **ambitious** and **accountable**.



Emre Varol 
 Founder and CEO at
 A2SV | Africa to Silicon Valley
 Board Chairman



Brian Bell 
 Business Development at
 Paragon Legal
 Board President




Selman Kaldiroglu 
 Head of Product at Pariti | Ex-
 Meta
 Board Vice President & Treasurer




Elefelious Belay 
 Dean of School of IT &
 Engineering at
 Addis Ababa University
 Board Secretary




Abdulla Mohd Al-Khalifa 
 Director of Human Resources at
 Ministry of Communications & IT, Qatar
 Board Member



Noam Shany 
 Managing Director at
 Promised Land Venture
 Board Member



Ricardo Baeza-Yates 
 Professor at KTH Royal
 Institute of Technology
 Board Member



Roger Kirwin 
 Head of Business Development at
 OURA
 Board Member

What Drives Our Board

Each member of our board brings a distinct perspective shaped by years of experience across global **technology**, **academia**, and **innovation ecosystems**. Some come from Silicon Valley, where they have built and scaled products used by billions. Others bring deep experience from the lecture halls and research labs of Africa's leading universities, where they work every day to guide and mentor the next generation of engineers.

What unites our board is a shared commitment to long-term, measurable impact. We believe that with the right education, mentorship, and access to global standards, African talent can compete and lead on the world stage. Our board plays an active role in safeguarding this mission by holding A2SV to high standards of excellence, ensuring responsible stewardship of resources, and keeping the organization focused on outcomes that matter to our students, partners, and supporters. This **alignment** between **vision**, **execution**, and **accountability** enables A2SV to scale sustainably and deliver lasting impact across the continent.

A Special Thank You to Our Valuable Supporters

A2SV thanks the individuals and organizations whose support keeps our mission moving. Your partnership helps us **educate, build, and create real opportunities for African talent**. We are grateful to recognize the partners highlighted here.



An A2SV Alumnus at Google Switzerland during a Summer Internship

Google

Google was A2SV's **primary financial supporter from 2022 to 2024**. Their support helped us scale our training program and operations and continue delivering rigorous, world-class software engineering education in Africa. Our relationship with Google has also been an important validation of the talent coming out of A2SV, including **42 full-time and internship offers** extended to our alumni over the period. We appreciate Google's contribution to A2SV's growth and outcomes.



A2SV CEO and Alumni with Jeff Dean, Google's Chief Scientist, in Silicon Valley

Jeff Dean

Jeff Dean is **Google's Chief Scientist** and a **TIME100 AI 2025 honoree**. He has supported A2SV since the earliest days, making time in his busy schedule to share candid advice and help the right people inside Google see the quality of talent coming out of A2SV. That early trust translated into real opportunities for our alumni at Google. Over time, he has also helped through meaningful introductions, including Karim Beguir, and he has personally donated to support A2SV's mission. We are grateful for his contributions.



A2SV CEO Emre Varol with Karim Beguir, Co-Founder and CEO of InstaDeep, at the Global AI Summit on Africa 2025

Karim Beguir

Karim Beguir is the **Co-Founder and CEO of InstaDeep**, and a **TIME100 Impact Award honoree**. He has backed A2SV with real support, both financially and through hands-on mentorship that helps us execute better. Karim brings concrete ideas, asks the hard questions at the right time, and pushes for world-class standards while staying grounded in African realities. His involvement consistently raises the quality of our thinking and the level of our execution.



Dr. Senait Fisseha Delivering a Keynote

Senait Fisseha

Dr. Senait Fisseha is a global health leader and **Vice President of Global Programs at the Susan Thompson Buffett Foundation**. She is a physician with experience working at the intersection of public health, policy, and development, particularly in Africa. She supported A2SV when we needed it through financial support and helped open an important door for our work in Rwanda by connecting us with Rwanda's Minister of ICT and Innovation, Hon. Paula Ingabire.



A2SV CEO Emre Varol with Hon. Paula Ingabire, Rwanda's Minister of ICT and Innovation

Honorable Paula Ingabire

Minister of ICT and Innovation, Rwanda

Hon. Paula Ingabire, **Rwanda's Minister of ICT and Innovation** and a **TIME100 AI 2025 honoree**, has supported A2SV's vision and welcomed our work in Rwanda. Her leadership played a key role in A2SV moving its operational headquarters to Rwanda. Through her work in building Rwanda's digital foundation, she has helped create the environment where tech education and innovation can scale with real momentum.



A2SV CEO Emre Varol with Hon. Haruna Iddrisu, Ghana's Minister of Education

Honorable Haruna Iddrisu,

Minister of Education, Ghana

Hon. Haruna Iddrisu, **Ghana's Minister of Education**, met with A2SV to discuss expanding our model beyond the University of Ghana to additional schools and regions across the country. We aligned on **scaling A2SV's work in Ghana**, with the shared intention to move forward once the necessary budget is secured. We appreciate his support for the model and his openness to extending A2SV's impact to reach more young people across Ghana.



A2SV CEO Emre Varol with Prof. Ricardo Baeza-Yates during the A2SV Hackathon 2023 Finals

Ricardo Baeza-Yates

Ricardo Baeza-Yates is a **world-class researcher in data science and AI**, and a trusted voice on responsible technology. After serving as an A2SV Hackathon jury member and seeing our talent firsthand, he deepened his commitment by joining the **A2SV Board of Directors**. He has also taken the time to visit A2SV in both Ethiopia and Rwanda. Ricardo has been a long-time inspiration to Emre, dating back to Emre's internship in Barcelona at **Yahoo Research** while Ricardo was leading the lab.



Prof. Jelani Nelson serving as a judge at the A2SV Hackathon 2023 Finals

Jelani Nelson

Jelani Nelson is the **Department Chair of EECS at UC Berkeley**. He founded **AddisCoder**, a summer computer science and algorithms program for Ethiopian high school students, and he also co-organizes **JamCoders**, a similar algorithms and programming camp in Jamaica. We're grateful that he also supported A2SV by serving as a judge at our Hackathon and by connecting us with Dr. Senait Fisseha.



A Reunion of A2SV Alumni Working in London

A2SV Alumni

Our alumni are the clearest proof of what A2SV stands for. We're proud of the work they put in and the outcomes they've earned. Many stay connected and contribute in practical ways, whether through **mentoring**, **teaching**, making **introductions**, or **donating to support the next generation**. Their progress sets a visible standard for current students, and the mission is strongest when alumni help carry it forward.



Liftoff

Liftoff is a **mobile advertising and growth platform** that helps mobile businesses reach and engage users through performance marketing, monetization, and creative solutions, powered by its **AI-enabled platform (Cortex)**. The company provides machine-learning driven solutions to acquire quality users at scale and create better ad experiences for businesses. We are grateful to Liftoff for **supporting A2SV through an in-kind donation of MacBooks** for our students. This contribution helped remove equipment barriers and ensured our developers had reliable tools to learn, build, and prepare for global opportunities.



Harry Robertson

Harry Robertson is the **co-founder and CTO of Liftoff** and a **long-time supporter of A2SV**. During Emre's regular visits to the Bay Area, Harry has made time to connect, share practical advice, and offer thoughtful perspectives. Harry was also Emre's manager during his time at Liftoff, and Emre credits him as a key influence in his development as an engineer and leader. In addition, Harry has engaged directly with A2SV students through Q&A sessions, giving them the **opportunity to learn** from real-world industry experience. We appreciate Harry's continued support and his ongoing engagement with the A2SV community.



Manifest

Manifest Automation is a technology company that builds **custom automation solutions** for businesses, nonprofits, governments, and enterprises, with an emphasis on applying **AI to workflow management** and natural language processing. They have supported A2SV by helping connect our top talent with **real-world professional opportunities** where they can demonstrate their skills, and we are also grateful for their donation to A2SV. This partnership contributes to clearer pathways for our developers as they transition into global, high-impact work.



Andrew Rogers

Andrew Rogers is the **CEO of Manifest Automation** and a long-time friend of Emre. They have known each other for over 10 years and regularly meet during Bay Area visits to exchange ideas and discuss ways to support emerging tech talent. Andrew has supported A2SV by staying closely engaged, making introductions across his network, and helping **connect A2SV developers with opportunities** for professional growth. We appreciate his continued support and the practical ways he helps our community take steps toward global careers.

A2SV Impact: By the Numbers

Trained



1,200+

Software Engineers

Through a rigorous, world-class curriculum and more than 1,000 hours of intensive training each year, A2SV equips talented young Africans with the technical depth, problem-solving skills, and professional discipline required to compete at the highest global standards.

Secured



120+

Top Tech Job Offers

Our graduates are hired by the world's most selective companies, including Google, Amazon, Bloomberg, and Palantir, proving that African talent can compete and excel on the global stage.

Employed



180+

A2SV Alumni

Our alumni are the engine of our success and the guardians of our standards. They return as developers, mentors, and leads, bringing their firsthand industry experience back into A2SV ecosystem.

Incubated



20+

Digital Products

From education to healthcare, we turn bold ideas into market-ready businesses that solve Africa's most pressing challenges and shape a better future.

Connected



8,500+

Participants across Africa

In 2023 and 2024, A2SV hosted Africa's largest hackathon, bringing together over 8500 participants to build real-world AI solutions for Africa.

Reached



20+

African Countries

Through inclusive and scalable programs, A2SV has extended its reach to more than 20 African countries, making top-tier tech education accessible regardless of geography or financial background.

Together, these numbers represent **thousands of lives transformed** and a **growing technology ecosystem** built on access, excellence, and long-term impact.

A2SV Education

The A2SV Education Program is designed to identify, train, and empower Africa's brightest minds to excel in the global tech industry. Through in-person and remote learning programs, A2SV makes **world-class tech education** accessible to diverse participants, from high school graduates to university students, across the continent. The program spans **two years**, with students receiving **over 1,000 hours of training each year** to ensure they develop the skills needed to succeed in competitive global markets.

▶ Targeted Recruitment and Inclusive Selection

A2SV leverages its extensive network of schools, universities, and its community to efficiently recruit a diverse pool of participants. The selection process prioritizes **raw potential** over traditional metrics, focusing on **problem-solving aptitude**, **analytical thinking**, and a **growth mindset**. This ensures that participants, regardless of their starting point, have the foundation to excel with the right guidance and training.

▶ Industry-Aligned Curriculum

A2SV's curriculum is shaped by the extensive expertise of its leadership, ensuring strong alignment with global industry and research standards. Founder and CEO **Emre Varol** brings deep experience in software engineering and machine learning from **Google**, **Palantir**, and **Liftoff** in Silicon Valley. **Selman Kaldiröglu**, a former **Facebook product manager**, contributes seasoned expertise in product strategy and large-scale technology platforms. **Prof. Ricardo Baeza-Yates**, a **global leader in data science and artificial intelligence**, adds decades of academic and research leadership to A2SV's strategic direction. Together, this depth of experience enables continuous refinement of the program through feedback from alumni and industry partners.

▶ Proven Track Record of Success

A2SV provides comprehensive training, support services, and resources, far **exceeding the offerings of competitor education programs**. Not only do we host in-depth training and real world learning experiences, we provide financial aid, weekly 1x1 check-ins, and opportunities to serve their local community, which creates well rounded technologists.

Tuition-Free Education for All Students	✓	✗	✗	✓	✓	✗
Personalized Mentorship and Ongoing Support	✓	✗	✗	✗	✗	✓
Over 1,000 Hours of Hands-on, Project-Based Training	✓	✗	✓	✓	✓	✗
Flexible Learning Options: In-person and Remote	✓	✗	✓	✗	✗	✓
Job Interview Opportunities with Leading Companies	✓	✓	✓	✗	✓	✗
Project Incubation	✓	✗	✓	✗	✗	✓

Table: Comparative Analysis of Tech Education and Incubation Organizations Across Africa

A2SV Education - Our Approach

A2SV's unique approach to software engineering education prioritizes **depth over breadth**, ensuring that students build a **solid foundation** before progressing to advanced topics. Our hands-on methodology emphasizes problem-solving, technical skills, and essential soft skills like **communication and teamwork**. Unlike traditional programs, A2SV integrates real-world applications into every stage of learning, bridging the gap between theory and practice. Students collaborate on complex projects, engage in **mentorship with top engineers**, and refine their ability to work in high-performance environments. This holistic approach not only prepares them to enter the industry but equips them with the leadership skills to drive innovation and **create lasting impact**.

In-Person Education Program

Each class consists of **30 students**, maintaining a **one-to-ten educator-to-student ratio** to ensure personalized guidance and mentorship. Live discussions encourage critical thinking and help students develop decision-making skills, while hands-on coding challenges enhance problem-solving abilities. Students also receive soft-skills training and leadership opportunities that prepares them to excel in elite engineering roles.



Founder & CEO Emre Varol Speaking to Students

Remote Education Program

Students learn in small, collaborative **groups of 15**, maintaining a **one-to-five educator-to-student ratio** for personalized learning. Interactive coding sessions, breakout rooms, and real-time feedback create an engaging, hands-on learning experience. This approach has enabled us to identify and train exceptional engineers beyond physical campuses, cultivating a truly pan-African tech ecosystem.



A2SV Remote Education Session in Action

Education Program Structure

In the first year, students focus on mastering **algorithms**, data structures, problem-solving, **communication skills**, and **personal development**. This phase ensures they develop the core competencies required to excel in software engineering and technical interviews. The second year transitions from learning to application, with students specializing in **mobile**, **backend**, and **frontend development**, **product management**, **UI/UX design**, and **AI**. During this phase, students collaborate in teams to build and launch digital projects, applying their skills in a structured, hands-on environment that mirrors real-world software development.



A2SV Students During a Coding Contest

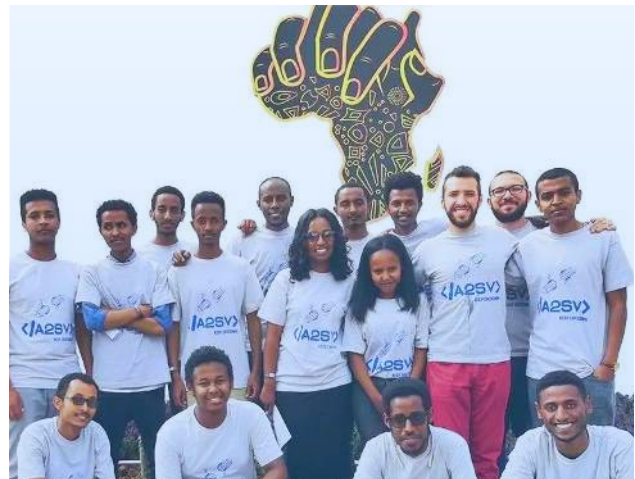
A2SV Education Impact

A2SV's Education Program is built to turn potential into real outcomes. We train high-potential students into strong software engineers and tech entrepreneurs, and our alumni go in many directions: top tech companies, startups, remote roles, research and academic paths, and leadership roles in their local ecosystems. It started in 2019, when our Founder and CEO, Emre Varol, personally trained the first group of 22 students and set the hands-on standard that still defines the program.

Since then, the program has grown generation by generation. Each cohort brought new scale, new lessons, and new proof points, and together they show what happens when African talent gets structure, high expectations, and a real shot at opportunity.

A2SV Generation One

In 2019, **22 students** stepped into the unknown, backing a vision that wasn't proven yet. They showed up, worked hard, and turned belief into results. **16 of them earned offers from top global tech companies** like Google, Bloomberg, Amazon, and Databricks, a **73% success rate** that set the bar for every generation after them. Gen 1 validated A2SV's model in the only way that matters: outcomes. They proved, with evidence, that African talent can compete and win on the global tech stage when given the right structure, coaching, and community. They became the standard that everyone is measured against.



First Generation A2SV Students Visiting Friendship Park in Addis Ababa, Ethiopia

Generation One – Top Tech Offers



Anteneh Admasu
 Software Engineer
 Google • Internship • Netherlands
 Google • Internship • UK



Abel Tsegaye
 Software Engineer
 Google • Internship • Netherlands
 Google • Full-time • UK



Eyob Alemu
 Software Engineer
 Google • Internship • Poland
 Google • Full-time • Poland



Biruk Solomon
 Software Engineer
 databricks • Full-time • Germany
 LinkedIn • Internship • USA
 Google • Internship • Germany



Beimnet Zewdu
 Software Engineer
 databricks • Full-time • Netherlands
 coinbase • Internship • USA
 Uber • Full-time • Netherlands




Feysel Mubarek
 Software Engineer
 Bloomberg • Full-time • UK



Gemmechu Hassena 
 Research Scientist
 Meta • Internship • USA



Khalid Sultan 
 Site Reliability Engineer
 Amazon • Full-time • Luxembourg
 Google • Full-time • Ireland



Kidus Yoseph 
 Software Engineer
 Google • Internship • UK





Lydia Gashawtena 
 Software Engineer
 Google • Full-time • UK



Segni Habulu 
 Software Engineer
 Google • Internship • Netherlands
 Google • Full-time • UK




Minasie Alemu 
 Software Engineer
 Amazon • Full-time • Luxembourg



Tumsa Umeta 
 Software Engineer
 Bloomberg • Full-time • UK



Mohammed Alewi 
 Software Engineer
 Google • Full-time • Ghana



A2SV Generation Two

Generation Two began during the difficult time of the COVID-19 pandemic. Classes started late, schedules were chaotic, and adjusting to university life was harder than ever. To support 33 students, we introduced a mentorship model where Generation One mentors guided Generation Two, building a tight, well-connected community.

That cohort proved the model works at scale. 15 students passed interviews and secured opportunities at top global tech companies. It set the standard for how A2SV's mentorship culture can grow without losing quality, and shaped how future generations learned, improved, and succeeded.



Second Generation A2SV Students Enjoying A Team Trip

Generation Two – Top Tech Offers



Abdulfeta Dedgeba [in](#)
Software Engineer
Google • Internship • USA
aws • Full-time • USA



Abel Tesfaye [in](#)
Software Engineer
Google • Full-time • Ireland



Biruk Ayalew [in](#)
Software Engineer
Google • Full-time • USA



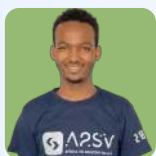
Dawit Yonas [in](#)
Software Engineer
Google • Full-time • Romania



Daniel Geremew [in](#)
Software Engineer
Google • Full-time • Ireland



Elshadai Tegegn [in](#)
Software Engineer
audible • Full-time • USA
InstaDeep™ • Internship • UK
amazon • Internship • Germany



Miruts Hadush [in](#)
Software Engineer
Google • Full-time • UK
Bloomberg • Full-time • UK



Kalab Tefera [in](#)
Software Engineer
Google • Full-time • Ghana



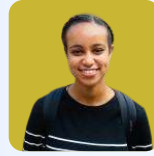
Natnael Mulugeta
 Software Engineer
 Google • Full-time • Ireland



Natneam Mesele
 Software Engineer
 Google • Internship • USA



Meti Adane
 Software Engineer
 Google • Full-time • Switzerland
 Google • Internship • Switzerland



Rebecca Samuel
 Software Engineer
 Google • Internship • Poland
 Google • Full-time • Poland



Semere Habtu Hagos
 Software Engineer
 Google • Internship • Switzerland



Tadele Yidenekechew
 Software Engineer
 Microsoft • Full-time • Kenya
 Google • Full-time • Ghana



A2SV Generation Three

Generation Three was the year our model proved it could stand on its own. We scaled to **109 students** across two universities and trained in parallel across three groups. For the first time, A2SV graduates led the core training, a role previously carried by our founder, Emre Varol, and we formalized the organization by defining roles and assigning heads from Gen 1 and Gen 2 to train Gen 3. These alumni formed the first official Education Squad, and teaching the curriculum made them even stronger engineers. We also launched our first formal Project Phase, where students worked in teams to build real-world products. The results were clear: **20 offers from top tech companies**, proving we can scale by building a loop where students become teachers and raise the bar for the next cohort.





Bloomberg



Square



Bloomberg
Bloomberg



twilio
eventbrite



Goldman Sachs



Bloomberg
Bloomberg



Bloomberg
Bloomberg



Google



Google



DELL



Google



Bloomberg



amazon



Google



amazon



Bloomberg
Bloomberg



Bloomberg

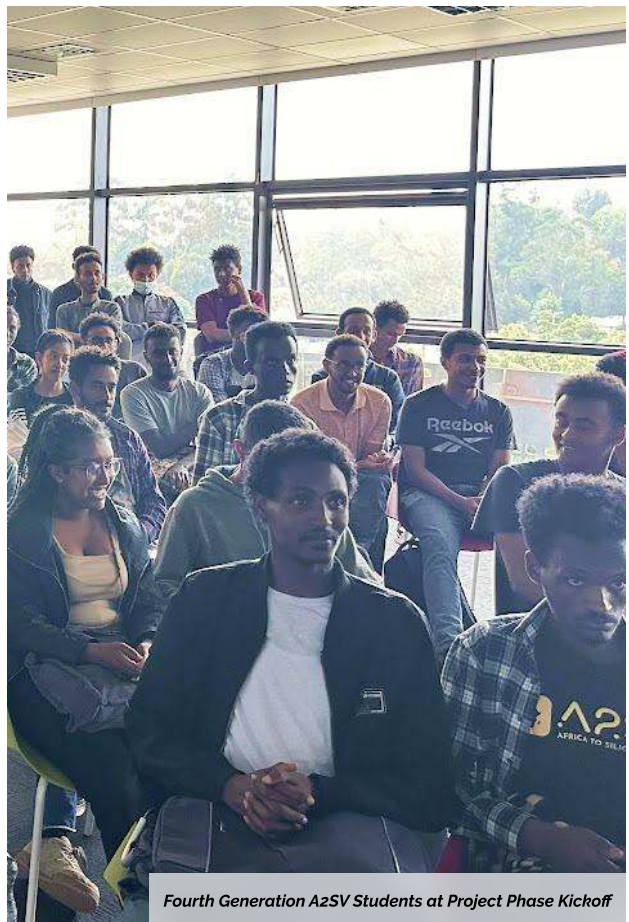


A2SV Generation Four

Generation Four was our first year operating **beyond Ethiopia**. We launched in Ghana in partnership with the **University of Ghana**, taking the model into a new country for the first time. It came with real logistical and cultural adjustments, and it showed we can run A2SV in a different context without losing the standard.





















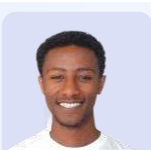












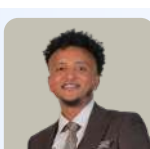

We also moved into a larger space, which increased capacity and improved day-to-day operations. In the same year, we officially launched our remote education program and opened A2SV to engineers across Africa and beyond. The program connected **247 engineers from 20 African countries**, and we protected quality by organizing learners into smaller groups so instructors could stay close and keep standards high.

With Ghana and remote education in place, Generation Four expanded our reach and strengthened our operational capacity. We were no longer running a single-location program, we were operating across formats and geographies at the same time. That shift forced better coordination, consistency, and discipline around quality, and the results followed: **22 students received offers from top tech companies**.



Fourth Generation A2SV Students at Project Phase Kickoff

Generation Four – Top Tech Offers

 <p>Amanuel Wubete  Software Engineer Bloomberg • Full-time • UK</p>	 <p>Ananya Fikremaryam  Software Engineer Google • Internship • Poland</p>
 <p>Aymen Eliyas  Software Engineer amazon • Full-time • Germany Google • Full-time • UK</p>	 <p>Bedru Umer  Software Engineer Uber • Full-time • Netherlands</p>
 <p>Fikremariam Anteneh  Software Engineer Bloomberg • Full-time • UK</p>	 <p>Felix Boachie  Software Engineer Bloomberg • Full-time • UK</p>
 <p>Kibrnew Gedamu  Software Engineer amazon • Full-time • Ireland</p>	 <p>Haqq Munagah  Software Engineer Bloomberg • Internship • UK</p>
 <p>Kidus Guade  Software Engineer amazon • Full-time • Ireland</p>	 <p>Haymanot Demis  Software Engineer aws • Full-time • Germany</p>
 <p>Million Tolessa  Software Engineer Bloomberg • Full-time • UK</p>	 <p>Metsehafe Eyasu  Software Engineer Bloomberg • Internship • UK Bloomberg • Full-time • UK</p>
 <p>Nathan Zelalem Software Engineer amazon • Full-time • Germany</p>	 <p>Nahom Melaku  Software Engineer Expedia • Internship • USA paloalto • Full-time • USA</p>
 <p>Okitta Ongay  Software Engineer Bloomberg • Full-time • UK</p>	 <p>Solomon Abate  Software Engineer Bloomberg • Internship • UK</p>
 <p>Ruth Wossen  Software Engineer amazon • Full-time • Luxembourg</p>	 <p>Yohannes Teshome  Software Engineer amazon • Full-time • Germany</p>



Yohannes Mesganaw
 Software Engineer
Bloomberg • Full-time • UK



Mieraf Mulaw
 Software Engineer
amazon • Full-time • Ireland



A2SV Generation Five

Generation Five marked a new level of scale in Ethiopia as ASTU joined our university network. We grew to **390 students** across a multi-campus setup and proved we could expand without losing quality, not just in outcomes but in daily execution. The operating model matured with clearer roles, stronger routines, and tighter coordination across campuses to keep the experience consistent for every student. We strengthened mentorship and teaching, and upgraded the curriculum by adding Generative AI to match the current wave of technology. This cohort pressure-tested the system at real scale and showed us, in practice, what it takes to keep standards high as the numbers grow. The results are already coming in: **13 offers from top tech companies** so far, with more expected as interviews continue.



Fifth Generation A2SV Students at Second Education Phase Kickoff

Generation Five – Top Tech Offers



Amha Mersha Abebe
 Software Engineer
Bloomberg • Internship • UK



Johnson Dawodu
 Software Engineer
Goldman Sachs • Full-time • UK
Goldman Sachs • Internship • UK
 • Internship • Nigeria



Enkutatash Eshetu
 Software Engineer
 • Internship • Germany



Afomia Dugassa
 Software Engineer
 • Internship • Germany



Fiona Murugi
 Software Engineer
 • Internship • Kenya



Nahom Garefo Gebito
 Software Engineer
Bloomberg • Internship • UK



Micheal Zeleke
 Software Engineer
 • Full-time • Germany



Medina Nesro
 Software Engineer
 • Internship • USA



Mouayed Chaieb
 Software Engineer
 • Internship • Remote



Sofonyas Tizazu Engda
 Software Engineer
 • Internship • Ireland



Bloomberg



A2SV Generation Six

Generation Six tested A2SV in one of its hardest years. Severe financial constraints meant we could not consistently cover educator salaries or basic program needs like food, internet, and learning materials, but we kept the academy running. The leadership team and students made real sacrifices, and while pausing was on the table, skipping a generation was not an option for a mission built around Africa's brightest talent. With **400 students enrolled**, we adapted and completed the first year of training successfully. Students are now entering our internal interview stage and preparing for global opportunities. Generation Six is a proof point of what this community can do in a tough year, and why the work matters. If you want to support this work, whether by hiring, sponsoring, or partnering, **reach out to contact@a2sv.org**.



Sixth Generation A2SV Students Attending Opening Ceremony

A2SV Incubation

A2SV's Incubator is where **innovative ideas become working products**. We target real-world problems and move from ideation to full-scale solutions through structured stages of product and business development. Our teams work full-time to build technologies that address the continent's most pressing challenges. Each startup learns not only from its own journey but also from others in the program, sharing code libraries and insights that accelerate progress across projects. Through this collective approach, we are building a growing body of know-how on how to turn **African innovation** into scalable, real-world impact.

► Purpose-Driven Innovation

The incubation program empowers A2SV graduates to build AI-driven products that solve real challenges in healthcare, education, and finance. By applying artificial intelligence to improve efficiency, access, and decision-making, we are tackling problems that have persisted for years and turning technology into a force for lasting impact.

► Building Strong Ventures with Long Term Support

Unlike most early-stage startups constrained by funding cycles, our ventures are backed and nurtured by A2SV until they reach maturity. This long-term support lets teams focus on refining their products and driving measurable impact without feeling the pressure of short financial runways.

► Expanding Across Africa

With engineers and tech entrepreneurs in over 20 African countries, A2SV is uniquely positioned to scale solutions where they're needed most. Once a product achieves market fit, our distributed network allows us to scale quickly and sustainably into new regions. This way, innovations born at A2SV spread across the continent, strengthening Africa's tech ecosystem and **creating good social and economic impact**.



H.E. Dr. Abiy Ahmed, Prime Minister of Ethiopia, Visiting A2SV Projects at Startup Ethiopia 2024

A2SV Incubation Impact

A2SV's Incubator is where our engineers move from training to building. We support **20+ ventures working on real problems** across areas like education, health, and public services, helping teams turn ideas into products with real users and feedback. At the same time, these ventures give A2SV-trained engineers hands-on experience by working full-time or as interns in roles such as development and product management. This allows them to give back to their communities while also learning what it takes to turn an idea into a real product, gaining entrepreneurial, "zero to one" skills that will shape their future careers.

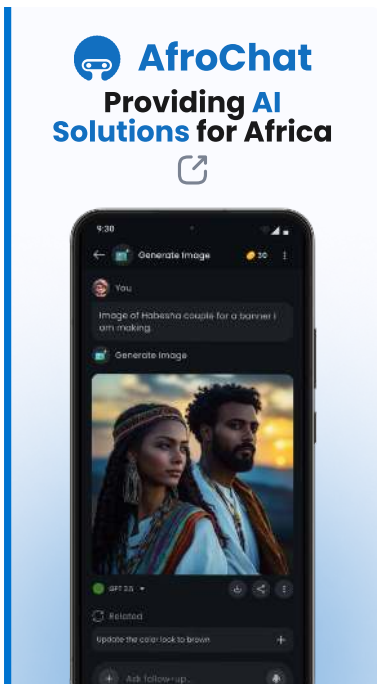
Selected Products



200+
Expecting Mothers

20+
Partner Hospitals

4
Medical Experts

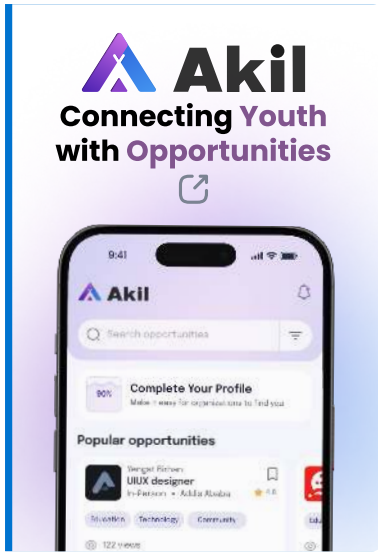


85
Countries

16
AI Models

74K+
Messages

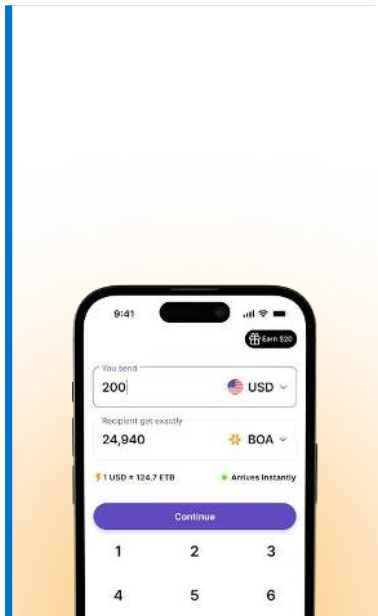
AfroChat is an **Africa-focused AI assistant** that brings leading language models into one simple platform built for low-bandwidth environments and affordable data plans. It supports real-time chat, code help, writing and content creation, and everyday productivity workflows, with experiences designed around African languages and local context where generic apps often miss the mark. We focus on practical use cases, from startup ideation to school support to agriculture and small business workflows, so people can get value quickly without needing perfect connectivity. AfroChat is also designed to be easy to use for both first-time AI users and experienced builders, with lightweight tooling that fits how people actually work on the continent. Today, thousands of early users from 30+ African countries use AfroChat to solve real problems.



70+
Organizations

150+
Positions Filled

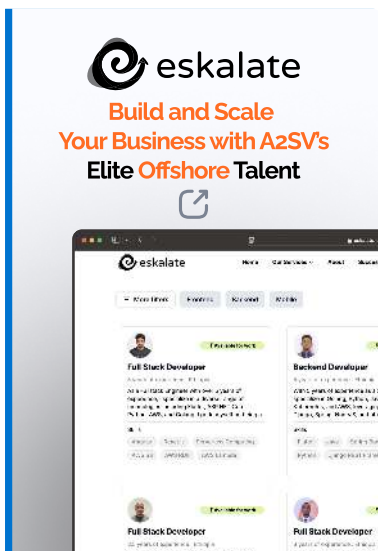
2200+
Young Professionals



\$100B
Annual Remittance
(23/24)

43M
African Diaspora
(23/24)

\$2,300
Average Remittance
per Diaspora (23/24)

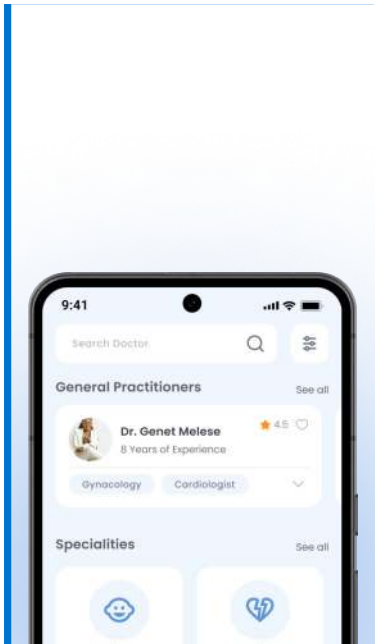


120+
Hired by Top Tech
Companies

10+
Products
Developed

2+ Years
Experience
Before Placement

Eskalate is A2SV's talent interface, built to **connect A2SV-trained software engineers with global companies** through direct placements and team-based project delivery. What sets Eskalate apart is that every engineer comes from A2SV's rigorous training program, with 1,000+ hours of problem-solving and real product work. This means clients work with engineers who are not only technically strong, but also reliable communicators and collaborators. By focusing on proven A2SV talent, Eskalate reduces hiring risk and helps teams ship faster with confidence.



50+

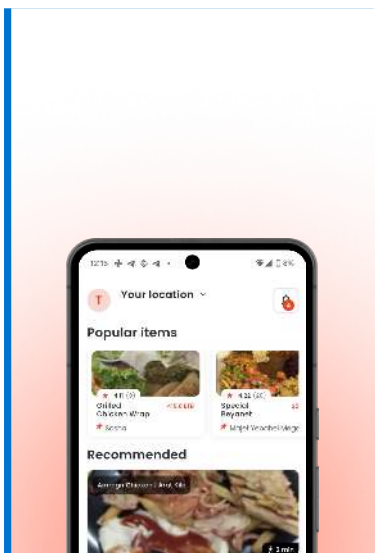
Doctors

20+

Specialities

10+

Hospitals



1,400+

Reviews

500+

Diners

400+

Restaurants



SKILLBRIDGE
AI-Powered Learning
Platform for African
High School Students

2,700+

Users

12K+

Topics Covered

75K+

Questions Solved

A2SV Events

A2SV Events bring our community together around building, learning, and real opportunities. We run continent-wide experiences like the **A2SV Hackathon**, where students across Africa work on real challenges and **connect with mentors, industry leaders, and opportunities**.

We also organize global tech visits that take selected A2SV builders into leading ecosystems to meet companies, founders, and operators, and learn directly from how the best teams work. Inside A2SV, we run Champions League and Retreats to sharpen technical skills and strengthen the community that supports people long after the event ends. These events help engineers learn faster, stay connected, and grow into leaders who support the next generation.

▶ **A2SV Hackathon: Africa's Largest Tech Competition**

The A2SV Hackathon is Africa's largest tech competition, bringing together emerging tech entrepreneurs to tackle major challenges across the continent using AI. With participants from **600+ universities** across 48 countries, nearly **5,000 students** join a five-month journey of learning, building, and collaboration. The program starts with structured workshops on AI fundamentals, hackathon execution, UI and UX, and project management. Teams then move through multiple stages where they design and build real solutions with support from mentors and advisors. It culminates in a grand finale where top teams pitch in person to investors, industry leaders, and a distinguished jury. Beyond the **\$30,000 prize pool**, the hackathon gives teams real exposure, credibility, and a path to turn strong ideas into ventures.

▶ **Global Tech Engagement**

We connect our teams with global tech community by taking them to major international tech events and creating direct exposure to the global market. In 2024, prominent examples included the **African Diaspora Investment Symposium (ADIS 24)** in **Silicon Valley** and **GITEX Africa** in **Morocco**, the continent's largest tech showcase. At GITEX, we mobilized a 40-member delegation where five A2SV Incubator products ran dedicated booths and presented their solutions directly to investors and policymakers.



Team Beemo Winning First Place in the A2SV Hackathon 2024, Earning a \$10,000 Prize



H.E. Mrs. Adanech Abebe, Mayor of Addis Ababa, Delivering a Keynote Speech at the A2SV Hackathon 2023 Closing Ceremony

A2SV Events Impact

Generative AI for Africa

A2SV Hackathon 2023 [🔗](#)

A2SV Hackathon is a multi-stage AI project competition built to push African students beyond theory and into building. In 2023, it focused on "Generative AI for Africa" and drew **3,700+ participants from 587 universities** and high schools across **47 African countries**. The program started with practical workshops, then moved into a guided build phase where each project is matched with mentors and later domain advisors as teams advance through quarterfinals and semifinals.

It ended with an in-person Grand Finale in Ethiopia, where the top teams showcased their products, got direct feedback, and pitched to a distinguished jury for a \$30,000 prize pool.



1 \$10,000 [🔗](#)

CogniPath, Team The Siblings
AI-powered platform creates learning materials for students with learning disorders.



2 \$6,000 [🔗](#)

YYeni AI, Team YYeni AI
An AI chatbot focused on delivering an enhanced educational experience.



3 \$4,000 [🔗](#)

Kurio, Team FutureX
An AI-powered app for personalized and interactive children's learning and entertainment.

\$2,500 [🔗](#)

THE ARCHITECT AI, Team Innovate Fusion
Best Technical Implementation Award

\$2,500 [🔗](#)

StoryCraft, Team Sapphire
Best User Experience Award

\$2,500 [🔗](#)

YYeni AI, Team YYeni AI
Most Potential for Positive Change Award

\$2,500 [🔗](#)

YYeni AI, Team YYeni AI
Cross-Domain Collaboration Award



A2SV Hackathon 2023 Generative AI for Africa Closing Ceremony

AI for Impact - Solving Africa's Challenges

A2SV Hackathon 2024

The 2024 edition of A2SV Hackathon reached 48 African countries and attracted nearly **5,000 registrations from 600+ universities**. It brought together 1,118 teams, who submitted 690 AI project proposals aimed at real regional challenges.

32 projects made it to the semi-finals, and the top 8 teams were selected for the **Grand Finale in Ethiopia**. Finalists pitched in person to investors and industry leaders for a **\$30,000 prize pool**, with additional awards for commercial potential, technical excellence, and user experience.



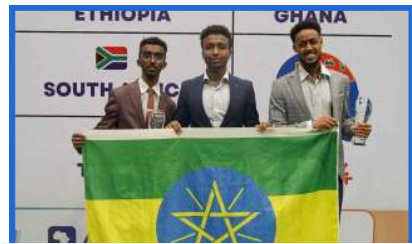
1 \$10,000

Beemo by Team The Champs
An emotion-aware AI toy that supports autistic children through interactive learning, companionship.



2 \$10,000

23 Weeks by Team Harissa
A platform to improve prenatal care with AI for clearer scans and early diagnosis support for gynecologists.



3 \$4,000

Study Sphere by Team BitbyBit
AI platform with mentorship, research support, real-time collaboration, and session recording for learning.

\$2,500

Study Sphere by Team BitbyBit
Best Technical Implementation Award

\$2,500

Farmlynco by Team Farmlynco
Most Potential for Positive Change Award

\$2,500

Beemo by Team The Champs
Best User Experience Award

\$2,500

CogniFile by Team K3A
Best Commercial Potential Award



A2SV Hackathon 2024 AI for Impact Finalists

A2SV at GITEX Africa 2024

In 2024, we took a **40-member delegation** to **GITEX Africa in Marrakech**, one of the continent's biggest tech gatherings. Many of our team members traveled abroad for the first time, and the experience was unforgettable. It also gave us a clear view of where we stand in Africa's tech space .

We secured exhibition space for **six A2SV products**, along with **Eskalate**, and ran live demos throughout the event. Our teams tested their messaging, got direct feedback from investors and built relationships that do not happen from behind a screen. We learned a lot, had a lot of fun, and came back sharper.



Team A2SV at GITEX Africa 2024: Proudly Representing with a Delegation of 40 Members

A2SV at ADIS 2024

In 2024, A2SV joined the **African Diaspora Investment Symposium (ADIS 24)** in **Silicon Valley**, hosted at the Hayes Mansion in San Jose. Our Board President, **Brian Bell**, joined as a **panelist**, and several of our board and executive team members attended. It was an important moment for **visibility with the US-based African diaspora**.

We **showcased A2SV's work**, did key interviews, and **exchanged ideas with diaspora leaders**, investors, and operators focused on Africa, including people working at the intersection of AI and technology. The conversations were direct and practical, and they opened doors for talent, products, and future partnerships. We left with stronger relationships and clearer next steps.



A2SV Executives and Board Members at ADIS 2024

A2SV Internal Events

A2SV Internal Hackathon

The A2SV Internal Hackathon is a **hands-on build challenge** we run every year, typically in July, right before the A2SV General Hackathon. Students form small teams and take ideas from brainstorming to prototypes and live demos within a limited time, focusing on **execution over theory**. It is designed to strengthen core skills like problem framing, building under constraints, and presenting clearly, while also pushing teamwork and ownership.



Hackathon Attendees Presenting Their Work

A2SV Champions League (ACL)

The A2SV Champions League is an internal, **knockout-style coding tournament** focused on Data Structures and Algorithms (DSA). Open to the wider A2SV community, it follows a sports-league format: many enter, then the bracket narrows round by round through head-to-head coding matches. Each stage tests core DSA skill and clean execution, and it pushes participants to improve through real competition. The tournament also energizes the community through live-streamed battles, shared commentary, and active engagement around the matchups.



The Winners Of A2SV Champions League 2023

A2SV Trip

The A2SV Trip is a retreat we organize after major milestones like the end of a training phase or the A2SV Hackathon. Students and participants travel together to **explore natural, historical, and cultural destinations**, taking time to **rest, reflect, and celebrate** after months of hard work. It is also where people connect outside the classroom, reset mentally, and come back with more energy for the next phase. Beyond the break, the trip strengthens relationships, supports mental well-being, and reinforces the community that becomes a long-term support network for their careers.



A Beautiful Scenery from A2SV Ghana Team Trip

Conclusion

A2SV started five years ago with a small classroom and one clear goal: give **Africa's brightest young people** the skills and support to compete at the **highest level**. Since then, we have trained engineers, built a serious alumni community, and launched products that solve real problems. Today, the impact is visible in the people we have developed and the solutions our teams continue to ship.





Along the way, we learned what works: rigorous training, high standards, tight mentorship, and a community that does not let people fall behind. We have seen careers change, families get lifted, and students turn into leaders who teach, mentor, hire, and give back. The proof is not in slogans, it is in outcomes and in the culture that keeps repeating those outcomes.

None of this happened alone. Our students did the hard work. Our team carried the day-to-day execution. Our partners made it possible to keep building when it was not easy. That trust helped us strengthen a model that is **transparent, scalable, and built to last**.

Next, we want to go further, with the same discipline and focus. If you are hiring world-class engineers, want to mentor the next generation, or want to **fund long-term impact through education** and product building, we would love to work with you.

The best talent is already here. With the right support, they will shape the future.



-  contact@a2sv.org
-  www.a2sv.org
-  [228 Hamilton Ave 3rd floor](#)
[Palo Alto, CA 94301, USA](#)
-  [44 KG 601 St Kigali, Rwanda](#)



Support A2SV to transform lives and shape Africa's tech future. Your donation will help train software engineers, tech entrepreneurs, create high-impact jobs, and tackle the continent's biggest challenges.

Donate at a2sv.org/donate.

Appendix

Incubation

A2SV's incubation program is designed to **transform innovative ideas into scalable digital solutions** that address critical challenges across Africa. By leveraging the technical expertise of our graduates, we develop products that create meaningful impact while equipping our talent with **hands-on entrepreneurial experience**. This initiative ensures that developers trained through A2SV not only gain world-class skills but also contribute directly to **solving pressing problems within their communities**.

▶ Two-pagers

The two-pagers that follow provide a detailed overview of the following key digital projects:

- Adot
- AfroChat
- Akil
- Dime
- Eskalate
- RateEat
- SkillBridge

▶ Each two-pager includes

- **Problem & Solution Overview:** A clear explanation of the challenge we are addressing and how our solution tackles it.
- **Market Potential:** Insights into the opportunity and demand for each product.
- **Revenue Models & Pricing Strategies:** A breakdown of how each product generates revenue and sustains growth.
- **User Metrics Projections:** Expected growth in user engagement and adoption.
- **Financial Projections:** Calculated revenue potential based on data-driven estimates and current market trends.
- **QR Code Access:** A scannable QR code that provides direct access to explore each product in detail.

Education

A breakdown of A2SV Education Sessions, which form the core of A2SV's training program, equipping students with foundational knowledge, problem-solving, hands-on experience, and essential soft skills to excel in tech industry. Each session is designed to build technical proficiency and industry readiness.

▶ Education Sessions

Three pages with a detailed overview of A2SV's key education sessions.



Your Maternity Companion



Personalized Insights
by Medical Experts



Tracking for Medications,
Vitals, and Appointments



A Supportive Community
for Expecting Mothers



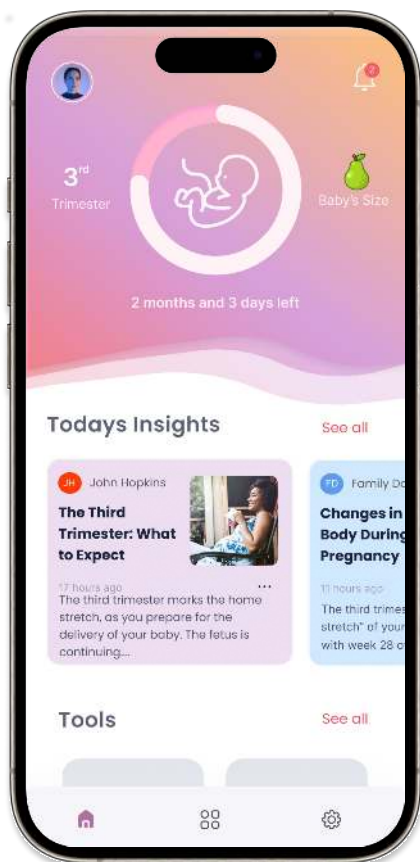
Direct Access to
Healthcare Professionals



200+
Expecting Mothers

4
Partner Hospitals

20+
Medical Experts



The Problem

A Maternal Health Crisis Impacting Millions

Millions of African women lack access to culturally relevant maternal care and face a critical shortage of healthcare professionals, with a 1:10,000 doctor-to-patient ratio. Every year, 300,000 preventable maternal deaths occur due to delayed care, poor pregnancy monitoring, and lack of postpartum support. Without accessible, personalized, and trusted maternal health resources, women face unnecessary risk of death before, during, and after childbirth.

Our Solution

A Trusted Companion for African Mothers

Adot is a comprehensive support system for women at every stage of pregnancy and early motherhood. It combines personalized health insights, cycle and vital tracking, appointment and medication reminders, and expert-reviewed resources—all in one place. With direct access to medical professionals and a supportive community of mothers, midwives, and gynecologists, Adot makes maternal care more accessible, informed, and empowering.

Our Vision

Ending Preventable Maternal Deaths in Africa

We envision a world where no African woman loses her life due to lack of maternal care. Every mother should have the knowledge, support, and medical access she needs for a safe and healthy pregnancy. By bridging the gap between women, healthcare professionals, and essential resources, we strive to create a future where every pregnancy is safe and no life is lost to preventable causes.

The femtech industry is rapidly expanding, with increasing demand for digital health solutions tailored to women's needs. Africa presents a significant growth opportunity, driven by a rising number of women of reproductive age and increasing internet penetration.

- ▶ **Growing User Base:** Women of reproductive age in Africa are projected to increase from 345 million in 2023 to 407 million by 2030, creating a larger target audience.
- ▶ **Digital Adoption Surge:** The number of women mobile internet users in Africa is expected to double from 100 million in 2023 to 203 million by 2030, enhancing accessibility to digital health platforms.
- ▶ **Expanding Market Value:** The global femtech market is set to more than double, growing from \$55 billion in 2023 to \$128 billion by 2030, showcasing immense investment and innovation potential.

Revenue Models

Adot employs a diversified revenue strategy to ensure sustainability and growth:

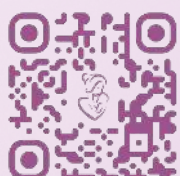
- ▶ **Premium Subscriptions:** Users pay \$1/month for an ad-free experience, access to medical consultations, and exclusive educational video content.
- ▶ **Hospital Subscriptions:** Hospitals pay \$100 per month for patient monitoring, real-time vital tracking, and direct communication with patients.
- ▶ **Advertisements:** \$1,900 per year for every 600K page visits through targeted ad placements.




User Growth Metrics

Year	Users	Premium Users	Hospitals and Clinics
2025	4,000	200	12
2026	15,000	750	40
2027	75,000	4,000	100

Financial Overview

Year	Developer Salary	Server & API Costs	Marketing & Sales	Operational Costs	Total Expenses	Total Revenue	Profit
2025	\$42,000	\$2,000	\$12,000	\$6,000	\$62,000	\$41,000	-\$21,000
2026	\$72,000	\$5,000	\$60,000	\$8,000	\$145,000	\$159,000	\$14,000
2027	\$150,000	\$15,000	\$180,000	\$20,000	\$365,000	\$453,270	\$110,000



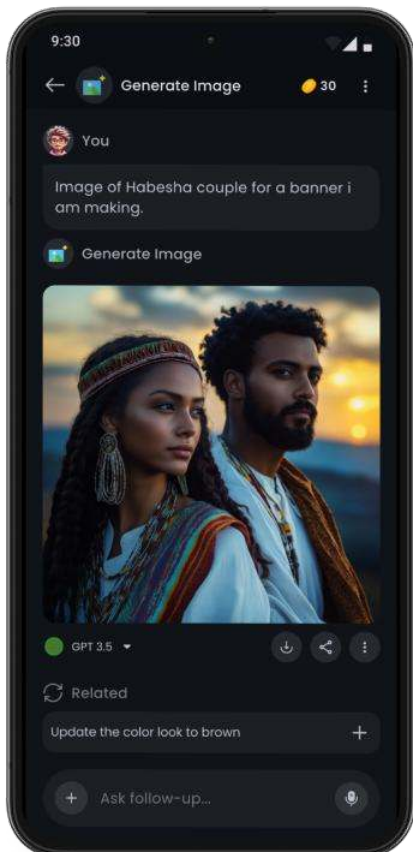
-  adot.life
-  contact-adot@a2sv.org
-  +250 796699823

Africa AI



AI-powered ideas
to create
new business
opportunities

AI-powered tools
to grow your
business smarter,
faster and better



limited
access and understanding of AI

Providing AI solutions

Africa's Digital
Transformation AI

Market Size

AI adoption is accelerating across Africa, driven by a rising need for localized, affordable, and accessible solutions. As businesses and individuals increasingly integrate AI into their workflows, the demand for user-friendly platforms like AfroChat continues to grow.

- ▶ **Africa's AI Potential:** The generative AI market in Africa is projected to grow by 46.36% annually.
- ▶ **Global Scope:** AfroChat's scalable model allows for expansion beyond Africa, tapping into emerging AI markets worldwide.

Revenue Models

AfroChat leverages diverse and scalable revenue models to keep AI affordable while ensuring long-term growth:

- ▶ **Premium Subscriptions:** Users pay based on usage, providing affordable access to premium AI models without rigid monthly fees.
- ▶ **B2B SaaS Services:** Businesses can choose from scalable subscription plans: Starter (\$45/month), Business (\$150/month), and Enterprise (starting at \$400/month, scaling with usage).
- ▶ **Advertisements:** \$1,500 per year for every 600K page visits through targeted ad placements.

User Growth Metrics

Year	Total Users	Total Premium Users	Total Businesses
2025	20,000	500	10
2026	50,000	1,000	25
2027	150,000	5,000	100

Financial Overview

Year	Developer Salaries	Server & API Costs	Marketing & Sales	Operational Costs	Total Expenses	Total Revenue	Profit
2025	\$50,000	\$16,000	\$20,000	\$5,000	\$91,000	\$80,000	-\$11,000
2026	\$80,000	\$46,000	\$50,000	\$15,000	\$191,000	\$230,000	\$39,000
2027	\$180,000	\$160,000	\$180,000	\$45,000	\$565,000	\$906,000	\$341,000



- www.afrochat.app
- contact-afrochat@a2sv.org
- +250 796693327




Connecting Youth with Opportunities




2000+
Young Professionals Looking for Opportunities

50+
Active Organizations


130+
Opportunities Connected




Tailored Opportunities for Youth



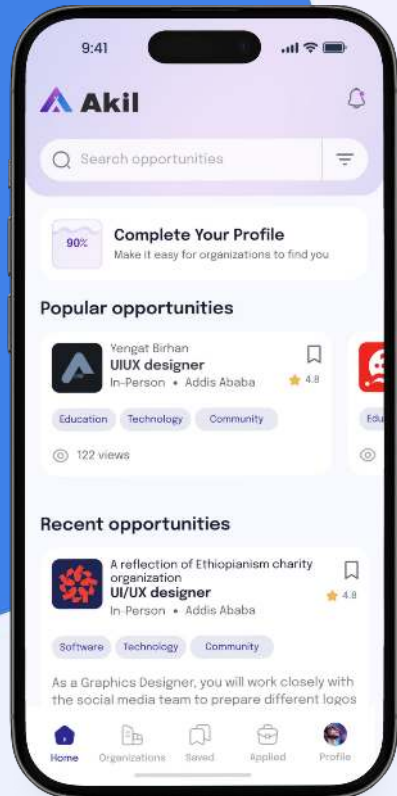
Empowered Outreach for Organizations



Smart Opportunity Talent Matching with AI



Efficient Recruitment Process



The Problem

Unstructured hiring platforms holding African youth back

Millions of young Africans struggle to access career opportunities due to fragmented platforms and inefficient hiring processes. Startups and small to medium-sized enterprises (SMEs) also lack visibility and hiring resources, making it difficult to find qualified candidates. This disconnect slows economic mobility and prevents talented individuals from realizing their full potential.

Our Solution

Connecting youth and organizations for a greater impact

Akil is a centralized career platform that connects organizations with African youth seeking opportunities. Using AI-powered matching, Akil helps young people discover jobs, internships, and volunteer roles that align with their skills and aspirations. At the same time, it empowers organizations to showcase their mission, streamline recruitment, and efficiently connect with top talent. By bridging this gap, Akil makes hiring easier, career growth accessible, and economic impact stronger across communities.

Our Vision

Empowering youth to access diverse opportunities

We envision a world where everyone can find and engage with a wide range of opportunities that align with their skills and passions. Akil strives to build a global community where opportunities are accessible, inclusive, and impactful for youth.

Market Size



Africa presents a significant opportunity for platforms like Akil, bridging the gap between millions of young job seekers and organizations in need of talent. Key indicators include:

- ▶ **Jobs Created Annually:** Over 3.1 million new jobs are generated each year in Africa, reflecting a growing employment market.
- ▶ **Youth Population:** With more than 400 million young individuals, Africa has the world's youngest population, representing a vast pool of opportunity seekers.
- ▶ **Micro, Small, and Medium Enterprises (MSMEs):** With over 44 million MSMEs, small businesses are a major driver of employment, creating continuous demand for skilled talent.

Revenue Models

Akil employs diverse and scalable revenue models to connect youth with opportunities while ensuring sustainable growth:

- ▶ **Premium Subscriptions:** Organizations pay \$100 per month to post job openings, access detailed analytics, and use recruitment tools, while job seekers pay \$5 per month for direct messaging with hiring managers, candidate insights, and AI-powered profile enhancements.
- ▶ **Opportunity Listing Fees:** Organizations receive one free job post per month and can post additional listings for \$15 per job post.
- ▶ **Advertisements:** \$1,100 per year for every 600K page visits through targeted ad placements.

User Growth Metrics

Year	Users	Premium Users	Organizations	Premium Organizations
2025	10,000	500	100	12
2026	50,000	2,000	350	50
2027	500,000	10,000	1000	150

Financial Overview

Year	Developer Salaries	Server & API Costs	Marketing & Sales	Operational Costs	Total Expenses	Total Revenue	Profit
2025	\$42,000	\$5,000	\$5,000	\$2,000	\$54,000	\$40,000	-\$14,000
2026	\$60,000	\$30,000	\$40,000	\$15,000	\$145,000	\$175,000	\$30,000
2027	\$180,000	\$150,000	\$200,000	\$50,000	\$580,000	\$850,000	\$270,000



- akilconnect.org
- contact-akil@a2sv.org
- +250 792 869321





Best Rate Guarantee

Choose the best exchange rates from various local banks, supporting multiple currencies.



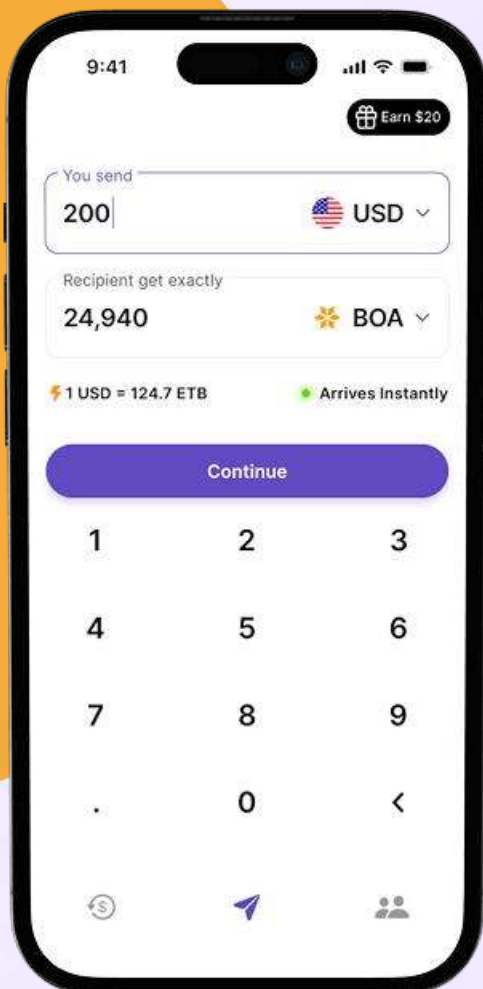
Flexible Bank Deposits

Send money to any local bank account, providing convenient transfer options.



Low and Transparent Fees

Our fees are among the lowest, with all costs displayed upfront for complete transparency.



The Problem

Unfavorable exchange rates, Limited deposit options, High transaction fees

When sending money to Africa, people face numerous challenges, whether it's for supporting family members or earning income abroad. High transaction fees, unfavorable exchange rates, and limited transfer options create significant barriers. These issues complicate financial management and make it difficult to ensure that money reaches recipients quickly, securely, and affordably.

Our Solution

Best Rate Choice, Flexible Bank Deposits, Low-Cost Transfers

Dime gives users the best exchange rates from various local banks, ensuring maximum value for their transfers. With the flexibility to send money to any local bank account, Dime enhances convenience and offers low, transparent fees, making transfers more affordable than traditional services.

Our Vision

Empowering Africa's Financial Future

We envision a future where financial transfers for Africans, both at home and abroad, are seamless, secure, and accessible to all. We aim to simplify and empower the movement of money by offering flexible, transparent, and innovative solutions that connect individuals, families, and businesses with the financial tools they need.

Market Size



The demand for seamless digital transactions across Africa is rapidly growing, fueled by a strong remote workforce and a diaspora sending billions in remittances. While any single country presents a major entry point, the true opportunity is continental. Africa's digital economy is on the rise, with over 600 million mobile money users driving the need for better financial solutions. There is immense potential to develop fintech platforms that simplify payments, lower costs, and enhance financial inclusion at scale.

Revenue Model

Dime employs a simple but effective revenue strategy to ensure sustainable growth:

Commission Based Revenue: Earning a 0.5% commission on all foreign currency remittance transactions processed. Dime partners with local banks to increase their remittance inflows, while both parties benefit from a structured revenue-sharing model.

User Growth Metrics

Year	Total Remitters	Total Banks Partnered
2025	15,000	1
2026	75,000	7
2027	225,000	20

Financial Overview

Year	Developer Salaries	Server & API Costs	Marketing & Sales	Operational Costs	Total Expenses	Total Revenue	Profit
2025	\$50,000	\$5,000	\$25,000	\$5,000	\$85,000	\$81,000	-\$4,000
2026	\$60,000	\$40,000	\$80,000	\$25,000	\$205,000	\$475,000	\$270,000
2027	\$200,000	\$150,000	\$250,000	\$75,000	\$675,000	\$1,563,000	\$888,000



- dime.gold
- contact-dime@a2sv.org
- +250 796699218







Build and Scale Your Business with A2SV's Elite Offshore Talent



90+
Hired by top tech companies

20+
Products Developed



2-Weeks free trial with no upfront commitment


Developers with annual 1000+ hours of rigorous training


Project and developer outsourcing solutions

2 Years +
Average hands-on experience before placement

Our talent are hired by World's leading companies



The Problem

The Struggles of Finding Reliable IT Talent and Partners

Many companies struggle to find skilled developers and reliable outsourcing partners who can deliver quality results on time and within budget. Missed deadlines, rising costs, and inconsistent work often lead to frustration and lost opportunities, making IT outsourcing more of a headache than a solution.

Our Solution

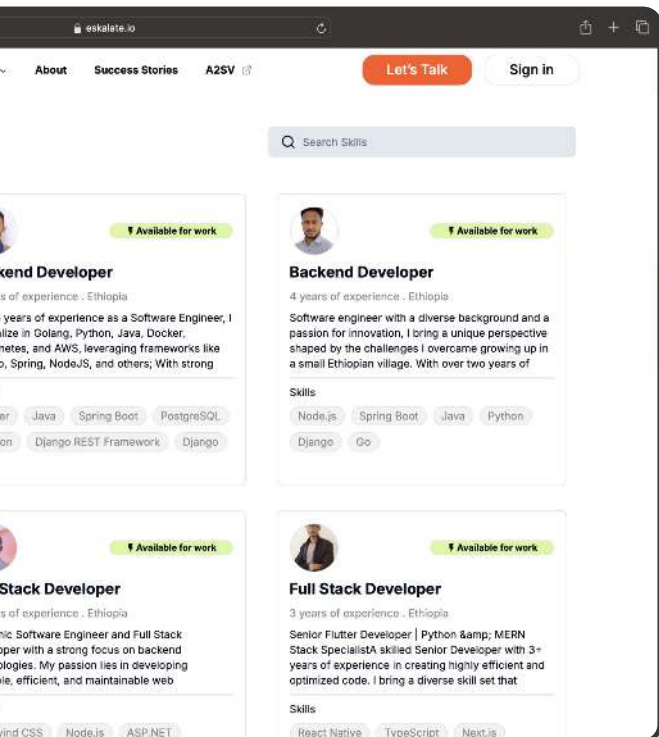
Flexible, High-Quality Outsourcing with Trained Talent and End-to-End Solutions

Eskalate offers outsourcing solutions for both project and developer needs. We provide access to A2SV- trained developers to meet global standards. Whether managing full projects or scaling teams with skilled developers, Eskalate ensures high-quality, timely delivery, allowing businesses to focus on core operations while we handle end-to-end project execution or seamless team integration.

Our Vision

Becoming the Premier Platform for Elite Talent and Seamless Project Outsourcing

Eskalate aims to be the go-to platform for hiring or outsourcing projects to Google-level developers trained by A2SV, offering an efficient, cost-effective, and high-quality experience, simplifying the process for both recruitment and project outsourcing.



Market Size

The IT outsourcing market is experiencing significant growth, with a large portion of global outsourcing directed towards IT services. Africa, with its expanding pool of tech talent and rapidly growing digital ecosystem, has a unique opportunity to emerge as a key player in software development. The continent's young, tech-savvy workforce, combined with affordable labor and a thriving network of tech hubs and startups, positions Africa as a destination for IT outsourcing.

Revenue Models

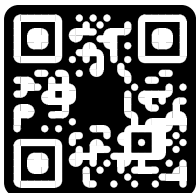
- ▶ **Talent Outsourcing Fees:** We charge \$3,000 per month per developer.
- ▶ **Project Outsourcing Services:** Through a collaborative negotiation process, we provide expert teams to deliver efficient, cost-effective solutions that meet your unique business objectives.

Growth Metrics

Year	Number of Hired Developers	Number of Clients
2025	60	20
2026	120	40
2027	240	80

Financial Overview

Year	Developer Salaries	Server Costs	Marketing & Sales	Operational Costs	Total Expenses	Total Revenue	Profit
2025	\$416,000	\$5,000	\$100,000	\$40,000	\$561,000	\$1.19M	\$629,000
2026	\$1.42M	\$10,000	\$250,000	\$100,000	\$1.78M	\$3.64M	\$1.86M
2027	\$3.20M	\$25,000	\$600,000	\$250,000	\$4.07M	\$7.64M	\$3.57M



eskalate.io

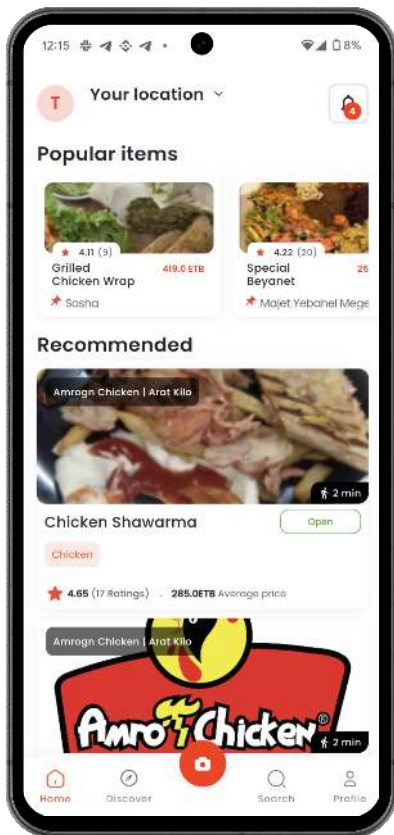


contact-eskalate@a2sv.org



+250 798696654









AI-Powered learning platform for African high school students



2,700+ High school students

75K+

Questions solved

12K+

Topics covered



AI curated and expert-approved study materials



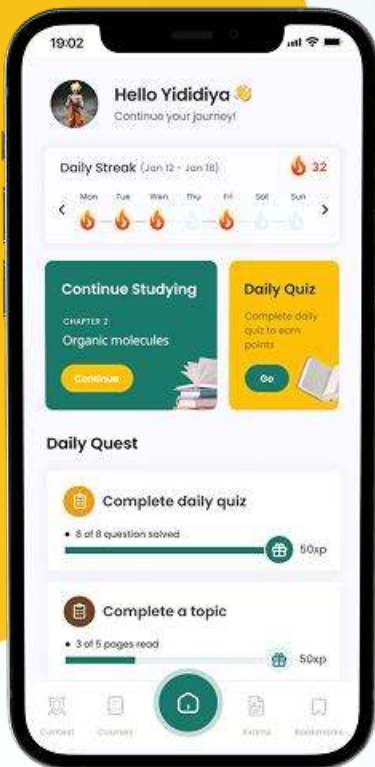
Gamified learning with contests, quizzes, and personalized insights



One-on-one support with personalized AI assistant



Past years national exams with explanations



The Problem

Educational Barriers Limiting Academic Success

High school students across Africa face significant challenges due to overcrowded classrooms, shortage of qualified teachers, and limited access to structured learning resources. The absence of a centralized platform for concise, exam-focused materials and personalized support makes it even harder for students to prepare effectively. As a result, many struggle to reach their full academic potential.

Our Solution

AI-Powered Learning Platform Transforming Education

SkillBridge is an AI-driven learning platform designed to transform education in Africa by providing structured, expert-verified study materials, interactive learning tools, and personalized AI assistance. Students gain access to content aligned with national exams, gamified learning experiences, and step-by-step solutions for past exams, all accessible via web and mobile. By tailoring learning paths to individual needs, SkillBridge helps students stay engaged and maximize their academic success.

Our Vision

Redefining Education: Making Learning Effective, Enjoyable, and Accessible

We envision a future where every high school student in Africa has access to high-quality, personalized education, powered by AI. We aim to create a world where learning is effective and enjoyable; students have the tools to excel, parents are equipped to monitor progress, and schools are empowered with data-driven insights to support better learning outcomes.

Market Size

Africa's rapidly expanding education sector presents a significant opportunity for innovative Ed-tech solutions. The demand for AI-powered learning tools is rising as students seek personalized, accessible, and cost-effective ways to improve academic performance.

Revenue Models

Skillbridge employs a diversified revenue strategy to ensure sustainability and growth:

- ▶ **Premium Subscriptions:** Students and parents can subscribe for \$1/month.
- ▶ **School Subscriptions:** We charge \$1,000 per year for schools to access our learning management system (LMS).
- ▶ **Advertisements:** \$1,100 per year for every 600K page visits through targeted ad placements.

User Growth Metrics

Year	Total Students	Total Premium Paying Students	Total Schools
2025	40,000	1,000	12
2026	100,000	5,000	60
2027	250,000	20,000	400

Financial Overview

Year	Developer Salaries	Server & API Costs	Marketing & Sales	Operational Costs	Total Expenses	Total Revenue	Profit
2025	\$48,000	\$8,000	\$5,000	\$2,000	\$63,000	\$30,000	-\$33,000
2026	\$66,000	\$30,000	\$25,000	\$15,000	\$136,000	\$150,000	\$14,000
2027	\$200,000	\$80,000	\$150,000	\$40,000	\$470,000	\$600,000	\$130,000



skillbridge.academy



contact-skillbridge@a2sv.org



+250 783205959 | +250 786024097



Education Sessions

Lectures

Our interactive lectures focus on core computer science concepts, including algorithms, data structures, and problem-solving strategies. Students actively participate by asking questions, discussing approaches, and proposing solutions to develop the deep understanding needed to excel in technical interviews and software development.



AzSV Generation 3 Project Phase Closing Ceremony

Practice Sessions

After each interactive lecture, students apply what they've learned by solving carefully selected problems related to the covered topics. These hands-on sessions are a crucial part of our education, ensuring that theoretical concepts truly stick. Instructors actively engage with students—circulating, asking questions, providing guidance, and offering support—to help them sharpen their problem-solving skills.



AzSV Generation 5 Camp Closing Ceremony



AzSV Alumni with Emre Varol at Google UK Headquarters

Recaps

Especially after breaks or missed sessions, recaps provide a structured way to review key concepts and ensure no one falls behind. They are valuable opportunities for students who need extra support, allowing the entire team to move forward together.

Q&A Sessions

We invite industry experts to share their experiences, insights, and lessons learned. These sessions give students a chance to ask questions, gain real-world perspectives, and reflect on their learning.



CEO Emre Varol Inspiring G4 Students

Moonwalks

Moonwalks help break the ice and strengthen team chemistry by giving students a chance to pair up for informal walks and open conversations. There are no topic restrictions—students can talk about anything.

Contests

Contests are competitive and fun problem-solving challenges that push students to think quickly, apply their skills under pressure, and continuously improve their problem-solving abilities in a time-constrained setting.

Education Sessions

Social Activities

Every Saturday, after contests, students unwind and connect through social activities like board games, darts, Rubik's cube challenges, online games, and typing competitions. These activities create a fun, low-pressure environment where students can relax, recharge, and strengthen their bonds with teammates.

Problem Solving Sessions

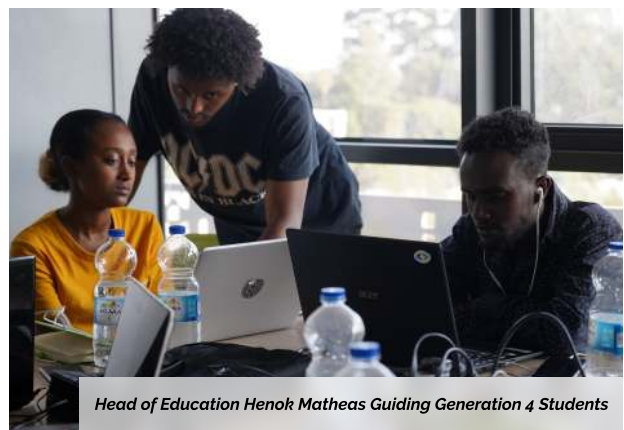
In these sessions, students present their solutions on a whiteboard, explaining their approach and the trade-offs involved. This exercise enhances both problem-solving and communication skills, while instructors and teammates provide constructive feedback to refine their thinking and approach.

Learning How to Approach Sessions

In these sessions, an experienced problem solver tackles a completely new problem in real-time, demonstrating the full thought process from start to finish. Students observe how to break down complex problems, analyze different approaches, and make strategic decisions, gaining invaluable insight into the art of problem-solving.



A2SV Generation 4 Students Taking a Contest



Head of Education Henok Matheas Guiding Generation 4 Students



A2SV Team Trip to Ziway, Ethiopia



A2SV Team Trip to Lake Wonchi, Ethiopia

Accent Reduction Sessions

These sessions help students articulate their thoughts clearly and confidently during technical interviews. Led by Andy Krieger, a seasoned accent reduction expert who has trained 30,000+ students, including Jackie Chan and Liu Yifei, students learn effective communication techniques, strategies to minimize filler words, and ways to improve pronunciation and clarity.

Team Trips

At the end of the camps, students embark on trips to nature, exploring mountains, lakes, and scenic landscapes. These adventures serve as a reward for their hard work, offering a chance to unwind, connect with teammates, and strengthen bonds.

Pair Programming Sessions

A well-known practice where one person codes while the other reviews and provides feedback. These sessions help students learn from each other, accelerate the spread of best practices,

Education Sessions

Mock Interviews

Students participate in mock technical interviews with peers or industry professionals. These sessions closely mimic real interviews and provide valuable feedback to help students improve.

Mock Interview Live Sessions

In these sessions, an experienced problem solver is interviewed live in front of students, providing a firsthand look at how they approach problems, think under pressure, and communicate in a real interview setting. This gives students valuable insights into effective problem-solving strategies and interview techniques.

Bi-weekly 1:1s

Heads of Education hold regular one-on-one meetings with students to discuss progress in life, interview preparations, and project development. These sessions provide personalized support, keep students motivated, and help them navigate challenges, ensuring they stay on track and continue growing.



A2SV Team at Weekly Wins



A2SV Education Squad in a Daily Planning Meeting



A2SV Hackathon 2023 Finals Public Expo



Project Akil Team in a Daily Planning Meeting

Daily Planning Meetings

During the second-year education and project phase, teams hold daily planning meetings to align on goals, track progress, and address blockers. These sessions ensure smooth collaboration, keep everyone accountable, and help maintain momentum throughout the learning and development process.

Daily Check-up Meetings

Held at the end of each day, these meetings provide a space to review progress, discuss challenges, and reflect on key takeaways. Staff also outline plans for the following day, ensuring continuous improvement and alignment.

Weekly Wins

Weekly Wins is a key event held every Friday from 4:00 PM to 5:30 PM. Teams across A2SV share their achievements from the week, outline plans for the upcoming week, celebrate milestones, and announce important updates, such as new hires.



**“The youth of Africa
are its greatest
asset. Empower
them, and they will
transform the
continent.”**

H.E. Nelson Mandela

Contact Information



Emre Varol

Founder and CEO

 emre@a2sv.org

 +1 (470) 846-9962



 contact@a2sv.org

 www.a2sv.org

 228 Hamilton Ave 3rd floor
Palo Alto, CA 94301, USA

 44 KG 601 St Kigali, Rwanda